

## 10 Reasons to List Your Home This Month

Is selling your property the furthest thing from your mind? Well, here are some reasons for listing your property that you might not have considered.

1. Your property may be worth more than you think. (It's difficult to determine market value on your own. I can calculate it for you. Give me a call.)
2. You might qualify for a better home than you anticipate.
3. Perhaps you are tired of your current property and want a change.
4. There may be homes on the market in a neighbourhood in which you've always wanted to live.
5. Your current property may no longer meet your needs.
6. Your neighbourhood may have changed in ways you don't like.
7. You might be ready to downsize or upsize and you no longer want to put that off.
8. You may want to sell in the fall, so you can have a fresh start in a new home in the new year.
9. Depending on the type of home you're



considering, you could end up with lower mortgage payments or no mortgage at all.

10. You might want to move to a home that's more conveniently located near work, family and hobbies.

Of course, you may have your own reasons for listing this month. Why not discuss them with a real estate expert? Me. I can answer your questions and explain the options available to you.

## Should You Buy the Latest Home Automation Gadgets?

You're at work when the thought hits you, "Did I lock the door when I left this morning?" You check your smartphone, see that you didn't, and click the "LOCK" button. Now your house is secure.

That's home automation for you!

But, is home automation a good idea? That depends on a number of factors.

On the pro side, home automation can improve your quality of life. There are automation products that will adjust

heating/cooling depending on whether or not you're home, make your morning coffee when you get out of bed, and the list goes on and on. These conveniences save you time.

Home automation can also give you peace-of-mind. It's comforting to be able to remotely see the inside of your home and check that everything's okay.

Home automation can also make your property more appealing to buyers.

Traditionally, buyers like homes with security systems, and will appreciate other automation gizmos, too.

The only downside is the cost. Like most new technology, home automation products can be pricey and may become out-of-date within just a few years.

Thinking about it? Experts advise you to do your research first. Check out product reviews online. Then, if you determine that a particular product is going to benefit you, go for it!

## Think, Act... Live!

"It is not necessary to do extraordinary things to get extraordinary results!" Warren Buffett

"Big shots are only little shots who keep shooting." Christopher Morley

"Argue for your limitations and, sure enough, they're yours." Richard Bach