

## Not-So-Obvious Reasons to Meet with a REALTOR®

When is the best time to meet with a REALTOR® like me? Chances are, you would say, “When I’m thinking of buying or selling a home.” You’d be right, of course!

However, there are many other good reasons to meet with me. Here are just a few:

- You want a professional opinion as to the current value of your property, so you know what it would likely sell for in today’s market.
- You notice a home listed for sale in a desirable neighbourhood, and you’re interested in learning more — even if you’re unsure you want to make a move.
- You’re thinking of moving within the next couple of years, and you want to find a REALTOR® like me, that you can get to know and trust.
- You want some recommendations for preparing your home for sale and especially determining what repairs and other work needs to be done.
- You want an honest assessment as to the state of the local market, and the best time for you to buy or sell.
- You have real estate-related questions and you want to talk to an expert who knows the local market well and can provide you with answers.



As you can see, there’s a lot of value you can get from talking to me as your REALTOR®. Call today.

## Can New Kitchen Appliances Increase the Value of Your Home?

Next to a major kitchen renovation, replacing appliances is the most expensive way to upgrade the space. So if you’re purchasing a new refrigerator, stove or dishwasher in order to make your home more attractive to buyers, you want to make wise purchasing decisions.

The most important consideration is how the appliances will look in the kitchen. Ideally, they should match in colour and style. They should also be the right size for the space. The last thing you want is a

fridge that’s so large it dominates the room, or a stove that’s a completely different style and looks out-of-place.

Appearance is important, but so are the features. Buyers viewing your home will scrutinize the appliances. They’ll notice if the fridge has a cold water and ice dispenser. They’ll ask if the dishwasher has noise-reduction features. Double ovens and quick-heating burners (which are now available on electric stoves) will also get a buyer’s attention.

Power consumption is also a big issue these days. Increasingly, buyers are interested in the energy efficient features of a home — appliances included. So, as your REALTOR® I would point out appliances with energy-saving features, such as a dishwasher with a slow-run cycle that saves power. Kitchen appliances may seem minor compared to the overall appeal of your property, but they do make a difference. Purchase wisely!

## Think, Act... Live!

“Remember, the bread you meet each day is still rising. Don’t scare the dough.” [Marcrina Wiederkehr](#)

“Ask yourself the secret to success. Listen to your answer, and practice it.” [Richard Bach](#)

“Put your heart, mind, intellect and soul even to your smallest acts.” [Swami Sirvananda](#)