

## Stay or Move? 5 Questions that Help you Decide

It can be tough to make the decision to sell. In fact, for many homeowners, it's overwhelming. If you're considering making a move and struggling with the decision, here are five helpful questions to ask yourselves:

### 1. "What are our practical reasons for selling?"

This question refers to what you'll get by moving to a new home. The reasons could include a bigger backyard, shorter commute to work, an extra bedroom, a more desirable neighbourhood, etc.

### 2. "What are our emotional reasons for selling?"

This question refers to how you'll feel about living in a new home. For example, you might feel safer, less cramped, less worried (because the local schools are better), or happier (because the shorter commute means more time with your family.)

### 3. "What type of new home can we afford?"

This question involves finding out how much you'll likely get when you sell your existing home and how much of a mortgage you qualify to receive. With that information, you'll have a price range within which you can comfortably shop plus a clear idea of what your mortgage payments will be.

### 4. "In what ways will our lifestyle be better in a new home?"

This ties in closely with emotional reasons for selling. It relates to what your life will be like in a new home. Try to paint a picture in your mind. For



example, you might want to be able to spend Saturday afternoons relaxing in your bigger backyard or Sunday nights entertaining friends and family in your larger living room.

### 5. "What else do we need to know before we decide to sell and move?"

Sometimes people are hesitant about selling simply because they have unanswered questions. So, if there's any part of the selling and buying process that's not clear, be sure to ask me.

Did thinking about these questions help make the decision easier? If you need more help or want to talk about your decision, call today!

## Should you Buy a Resale or a New-Build?

If you're thinking about buying a new home, you may be considering purchasing in a new development.

How does that compare to purchasing a resale property?

Buying a newly-built home has some advantages. Depending on the development, you may have leeway in the style of the home and the lot you choose. Also, when the home is built, you'll be moving into a place where everything is brand new!

On the downside, however, you may be

forced to make a decision based purely on marketing brochures and floor plans. Unless there's a model home just like the one you want, you'll be buying sight unseen. Also, there may be unpredictable construction delays — an unpleasant experience if you've already sold your current property.

Of course, buying a resale home may also have a downside. For example, the house might need work, such as a new roof. What you see is pretty much what you get. And, that's true for the floor plan too. You can't

ask for the living room to be five feet wider, unless you decide to renovate.

On the other hand, a big advantage of a resale home is moving into a neighbourhood that is already there for you to see and explore. Unlike in a new development, you can get a very clear idea of what it's going to be like to live there.

Plus, you get to see the house too!

Regardless of which way you go, I can help you make the best decision and find the home that's perfect for you. Call today.

## Think, Act... Live!

"Nobody can go back and start a new beginning, but anyone can start today and make a new ending." [Maria Robinson](#)

"Remember that failure is an event, not a person." [Zig Ziglar](#)

"Do not wait to strike till the iron is hot; but make it hot by striking." [William B. Sprague](#)